



innovative servizi

altezzaTM
INDIA



altezza™
INDIA

Quality, Comfort, Peace of Mind.

About Us.

Altezza is a pioneer real estate service provider and developer having experience of 12 years in construction as well sales and marketing of real estate. It has played a pivotal role in bringing up-life living spaces in a very traditional market of ahmedabad. It has also created some of the phenomenal commercial spaces through its high-end projects. Every project by Altezza is an epitome of high-end customer centric planning, design, concept and luxury.

As a visionary and iconic personality, Altezza team has started right from the scratch and carried on to build expectations and dreams of people in the form of residential as well commercial spaces.

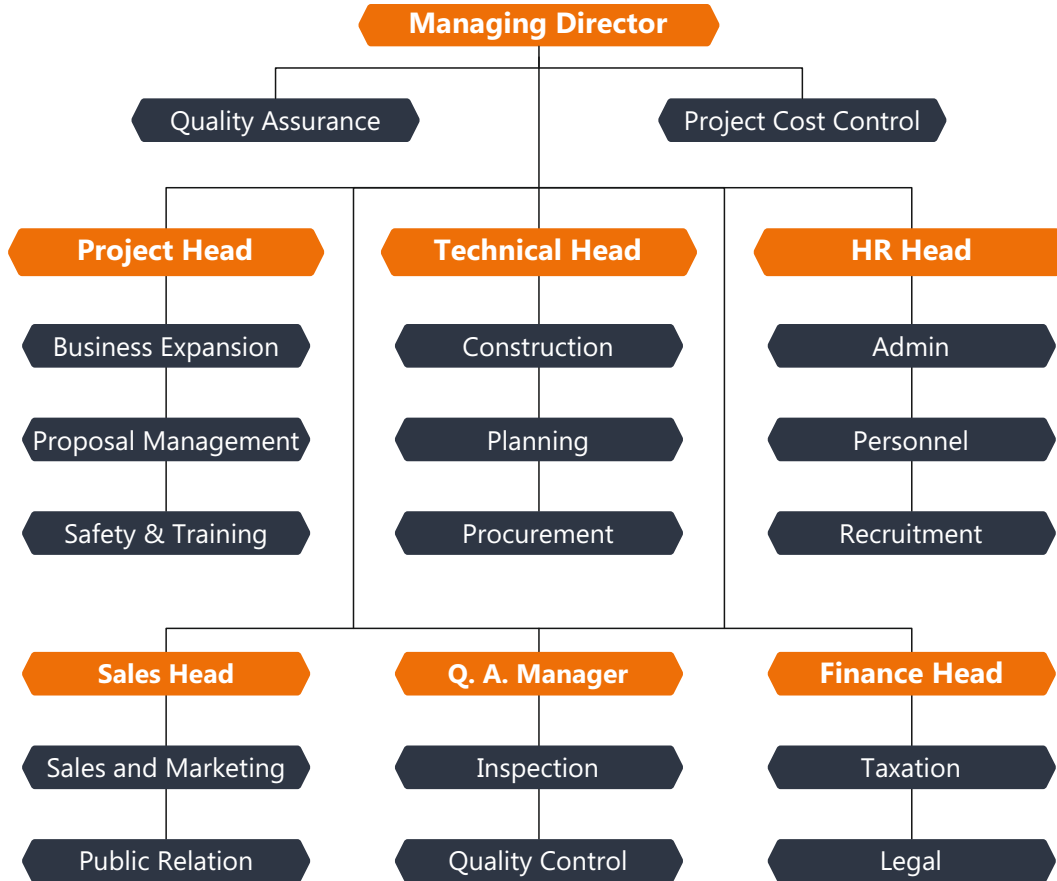
Altezza has a clear vision and meticulous precision. We are master of concepts and possess extraordinary fundamental and technical expertise for project planning.

Altezza has a team of dedicated professional engineers, well trained supervisor, sales and marketing for the proposed project.

“ Rise high with
Quality & Integrity ”



Organization - Escalation Matrix



Core Team

- **Mr. Suresh Satani** - Managing Director
 - Having more than 12 years of Experience as Certified Real Estate Developer at Ahmedabad. He has clear Vision and is a master of concepts and extraordinary fundamental and technical expertise for project planning.

As a visionary and iconic personality, he started right from the scratch and carried on to build expectations and dreams of peoples in the form of residential and commercial spaces.



- **Mr. Samir Savaliya** - Director Sales and Marketing
 - 10 years of Experience of Sales and Marketing, where work functions includes Executing and Managing Marketing events, training of sales team, Negotiating and closing deals, revenue generations.



Core Team

- **Mr. Chintan Panchal** - B.E. Civil
 - Having 12 years of Experience as Civil Engineer & successfully completed almost 3 projects of Residential and 1 Commercial with known Developers of Ahmedabad. Has a vast Experience of 7-8 years as a Civil Engineer in Government Tenders.
- **Mr. Chirag Vaghamshi** - Director
 - Having 8 years of Experience of Back office Management at Hyderabad & Ahmedabad. Around 4 years of Experience of Sales in Surat.
- **Mr. Vimal Mehta** - Director
 - Having 15 years of Experience as loan and finance consultant, Has tie up with all leading banks of Ahmedabad.

Teamwork divides the task and
multiplies the success...



Construction Phases

1. Pre – Construction Phase.

- **Survey for Project Viability**
Comparison survey, rules & regulations and working ability of site-specific market.
- **Specifications**
Addition / changes of amenities to provide best of possible to member, by prescribed quality and safety manual.
- **Size of Units**
Comfort of drawing room, living room, kitchen, bed room, etc. for the customers as well family.
- **Vaastu**
To achieve harmony with the surroundings and create pleasant and peaceful dwelling space.

Quality work is never an Accident.

It is always the result of **intelligent effort**.



2. Construction Phase

- **Supervision**
To manage and monitor the project through expert supervisor.
- **Lab. Testing**
Establishing laboratory testing of constructed building.
- **Quality Control**
Performing periodically quality control test.
- **Check List**
Following the check list of Altezza for various item of work.
- **Reports**
Analysis and submission of reports of purchase and construction expenditure.

3. Post-Construction Phase

- Maintenance of projects like depart labor, electric, plumbing, flooring, gardening, cleaning, lift services, security and society management, etc.



Why to Choose us?

- **Uniqueness**
Reduce overall project cost with no quality compromise.
- **Core Team**
Professionally qualified team, which will cater you at planning, construction and maintenance.
- **Sole Sell**
Provide sole selling services.
- **Loan & Finance**
Expert team who does liaisoning with banks for corporate funding and retail home loans.
- **Maintenance**
Relieving stress of developers by maintaining property for the period of 5 years as per RERA.



Never lower price, **add values...**





Challenges of Construction

- Working on Schedule - Step by Step Line set up for Labour – Skilled Labour Shortages.
- The lack of Reliable Subcontracts.
- On site Timely Material Checking – Quality and Quantity.
- RCC Qube – Lab Testing – Time Management and Environment Preservation.
- RCC, Chantar, Plaster – Water Curing.
- RCC, Chantar, Plaster – Level Check.
- Waste Management.
- Skilled Manpower.
- Slow Technology Adoption.
- Need of Multiple Clearances.

Technology Advancement



- **GGBS – Ground Granulated Blast-furnase Slag**

1. Obtained by heating of Iron Ore, Limestone and Coke at Temperature of 1500 Degree C.
2. High in Calcium Silicate Hydrates – which is strength enhancing compound – provides strength, durability and appearance of concrete.
3. 40 to 50% used in most instances - Slightly less Expensive – Double Strength on 28 - 56 days.
4. Reduced shrinkage cracks and leakages.

- **Post Tension Slab/Concrete slab with Steel cables**

1. Most common reason to use is types of soil (Expensive and Soft Soil) in specific area.
2. Reduces Shrinkage Cracks.

- **Steel Structure Foundation/ PEB(Pre Engineering Building)**

1. Manufactured and Fabricated in the factory and assembled at the site of construction.
2. Less Expensive and less time consuming compared to Traditional Construction.
3. Favoured for its recyclability – Most of material is practically recyclable.
4. Preferred choice for high risk zone of Earthquakes.

- **GFRP (Glass Fiber Reinforced Polymer)**

1. High Tensile strength of 1000+ Mpa than steel analogues
2. 100% Anti-corrosive and Alkaline resistant. Guaranteed long services life at least more than 80 years.

Keep on thinking

know how it happen with technology...

What defines Altezza Charges?

- 1 – 2 % = Saving of Supervision and Staff Salaries and Expenses.
- 2 – 3 % = Minimizes Waste through Skilled Manpower and scheduled working like step by step line set up of labour.
- 2 – 3 % = Managing Purchase of Raw Material.
- 2 – 5 % = Using advanced Technology.
- **10 - 15 % = Lower Headache and Stress it Out. Feel Better and Feel Difference.**

Altezza Charges 10 % depends on construction size



Sole Sale

- Well mannered and enthusiastic teams.
- Experienced team having professionally equipped and presentable personality.
- Lead generation through our trained team within sources like, social media, website, greeting emails as well other digital platforms.
- Connect clients of site-specific location through advertising campaign and tele marketing.
- To invite interested investors, analyse the requirements and then, we pitch right prepositions to elite customers.

only one purpose...

Satisfaction



Challenges of Sale

- Lead Generation.
- Forgetful Clients.
- The problems of Pointing Fingers.
- Communication Problems.
- Keeping up with compliance Regulations.
- Slow Technology Adoption.
- Managing Documents.

Altezza Charges 4 % depends on project size



Loan and Finance

- Tie ups with all leading banks.
- Well trained team will handle all bank's loan process.
- Bridging gap between loan eligibility and requirements of banks, which will help clients to know his eligibility and help him to take decision.





Stress it out
feel better,
feel difference...

Committed to do
what **we promise**





altezza[™]
INDIA

Contact Us



A-23, Sardar Patel Mall, Nr. ICICI Bank,
Nikol Gam Road, Nikol, Ahmedabad.

Contact : 97278 37120, 8866 8666 99

E-mail : info@altezzaindia.com

web : www.altezzaindia.com